



Recruitment of a Permanent Head of Finance

Bainbridge International, Southampton, Hampshire

Brief

Bainbridge International was founded in 1917 and is one of the longest established sailcloth manufacturers in the World. Originally the business served commercial sailing ships however over the years Bainbridge has become progressively focused on the needs of the leisure sailing market as well as diversifying into other non-marine sectors. The business were poised for a period of sustained growth and were looking to recruit a new number 1 role in finance to be a key member of the Senior Management team.

Response

Venture Recruitment Partners were retained to conduct a search for a new Head of Finance, a pivotal role reporting directly to the Managing Director and managing a small team of finance professionals. Bainbridge was looking to recruit an experienced finance professional with a good combination of financial stewardship and commercial awareness to implement strategic plans.

Outcome

Following a detailed meeting to discuss the key aspects of the requirement, Venture Recruitment Partners successfully and expediently identified a relevant shortlist of 6 candidates for interview. A series of 1st and 2nd interviews were held over a 2 week period and ultimately an appointment was made to recruit a highly experienced Head of Finance into the role.

“Ian Brown took time listening and learning about our company, its future plans and requirements. The resulting brief produced an excellent short list of candidates from which were able to fill our vacancy with confidence.”

Gordon Coventry, Managing Director, Bainbridge International Ltd