



Recruitment of a Permanent Finance Team

My Local, Southampton, Hampshire

Brief

My Local was formed in October 2015 following the decision of a team of entrepreneurs, backed by Greybull Capital, to purchase 140 convenience stores from Morrison's. The £25m deal was led by retail veteran Mike Greene who believed that My Local could stand out from the crowd and would have a significant advantage over larger rivals due to the significant retail expertise within the senior executive team that would be driving the business.

Response

This was a rare and exciting opportunity and presented an opportunity to be part of one of the most dynamic projects on the South Coast. Venture Recruitment Partners were engaged exclusively to hire from scratch a finance function for their new Head Office based on the outskirts of Southampton. This presented certain challenges as the deal to purchase from Morrison's included working towards a 'Go Live' date within 6 weeks rather than the standard 12/13 weeks.

Outcome

Venture Recruitment Partners worked to very tight timescales to identify candidates for the initially required positions. Interviews were scheduled within the first 3 weeks and by the end of week 4 offers had been successful made and accepted for 11 positions – with all employees being on board at My Local within 8 weeks of the initial exercise commencing. Venture Recruitment Partners were subsequently engaged to recruit 2 further roles once the business was up and trading

"We set Ian and his team a seemingly impossible task to recruit an entire Finance Team in just a few weeks. They rose to the challenge and pulled it off. Great effort, and really appreciated"

Jon Dunman, CFO, My Local