

Recruitment of a Permanent Finance Business Partner

Tintometer, Amesbury, Wiltshire

Brief

Tintometer, growing German owned business with UK Operations in Amesbury were seeking to recruit a new role into the finance team. With operations across 4 UK sites (as well as India and the US) Tintometer had made 2 recent acquisitions and were poised to move into a new purpose built facility to facilitate anticipated growth to c£15-20m t/o over the next 5-10 years.

Response

Venture Recruitment Partners were engaged on a retained basis by the Finance Director to recruit a pivotal new role of Finance Business Partner. There was a keen focus on gaining more visibility into the profitability of the 3 diverse manufacturing operations whilst building relationships across operations to help optimise future revenue growth initiatives. Following an in depth briefing meeting, Venture Recruitment Partners undertook an extensive search exercise to identify potentially suitable candidates.

Outcome

Having provided a well matched shortlist of 4 candidates within the required timescales Tintometer were able to appoint a CIMA Qualified Finance Professional who possessed extensive relevant career experience and lived locally to their Head Office operations.

“Ian and the team at VR partners did a really good job here, which all started with the effort they put initially into understanding not only the particular requirements of the role but also the general company culture. They then provided a very focussed list of candidates for evaluation and helped filter the list down to a shortlist of people for interview. Finally, and with 6 months of the candidate working here, I can say that the results of the process have been very good, as the candidate has proved a tremendous asset to our organisation and fitted in very well with the rest of the team.”

Paul Banning, Finance Director - Tintometer